

NADIA BURANI

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PERSONAL

Born September 3, 1971 in Modena, Italy. Married, 3 children.

EDUCATION

Jan. 2002: **Ph.D. in Economics**, cum laude, from Universitat Autònoma de Barcelona. Ph.D. Thesis: *On the Stability and Efficiency of Decentralized Matching Processes*. Supervisor: Prof. Clara Ponsatí. Committee members: Profs. Salvador Barberà, Francis Bloch, Matthew Jackson, Gonzalo Olcina, David Pérez-Castrillo.

Sept. 1998: **Master in Economics**, cum laude, from Universitat Autònoma de Barcelona. Master Dissertation: *Coalition Formation with Dichotomous Preferences and Participation Constraints*. Supervisor: Prof. Salvador Barberà.

Jul. 1996: **B.A. in Economics-Political Sciences**, cum laude, from Università di Bologna.

APPOINTMENTS

July 2011-present: Associate Professor at Università di Bologna.

Dec. 2002-June 2011: Assistant Professor at Università di Bologna.

Jan. 2002-Feb. 2003: Visiting Professor at the Universidad Carlos III de Madrid.

Sept. 2001-Dec. 2001: Visiting Research Fellow at Instituto de Análisis Económico (IAE-CSIC), Barcelona.

Oct. 2000-Jul. 2001: Visiting Research Fellow at the Institute for Policy Analysis, University of Toronto.

FELLOWSHIPS AND GRANTS

Sept. 2005-2009: Member of the research group on *International Fragmentation of Italian Firms. New Organizational Models and the Role of Information Technologies*, funded by the Ministero dell'Università e della Ricerca, grant RBNE03YT7Z.

Mar. 2002-Jan. 2003: Member of the research group on *Private incentives and social choices*, funded by the Ministerio de Ciencia y Tecnología, grant BEC2002-02194.

Sept.-Dec. 2001: Member of the Research Training Network on *The Evolution of Market Structure in Network Industries*, funded by the European Community, grant ERBFMRXCT980203.

2000-2001: Grant 2000BEAI200120 from the Generalitat de Catalunya, for the Promotion of Research out of Catalunya.

1999-2001: Member of the research group on *Group and Coalition Formation: Voting, Bargaining and Public Goods Provision*, funded by the de Ciencia y Tecnología, DGICYT grant PB98-0870.

1997-2000: Marie Curie grant ERBFMBICT972136 from the European Community, for the Training and Mobility of Researchers.

TEACHING

Università di Bologna: Advanced Microeconomics (Master course, Programme EPELM-Economics and Economic Policy) from 2012 onwards;
Microeconomics I (undergraduate course) from 2003 onwards;
Essentials of Economics (undergraduate course) in 2011;
Lectures on Cooperative Game Theory and Axiomatic Bargaining (graduate course, Ph.D. in Economics) in 2008.

Universidad Carlos III de Madrid: Public Economics, Microeconomics II (undergraduate courses) in academic years 2001/02 and 2002/03.

Universitat Autònoma de Barcelona: Teaching Assistantships in Essentials of Economics, Microeconomics I and Microeconomics II (undergraduate courses), academic years 1998/99 and 1999/2000.

OTHER DUTIES

Jan. 2017-present: Member of the Committee for the selection of tutors in undergraduate and master courses offered by the School of Economics, University of Bologna.

March 2017-present: Member of the Scientific Committee of GRASS (Group of Research in Social Science) which organizes a yearly international workshop.

PUBLISHED PAPERS

Productivity Crowding-out in Labor Markets with Motivated Workers, with Francesca Barigozzi and Davide Raggi (Università di Bologna), *Journal of Economic Behavior and Organization*, 2018, Vol. 151, 199-218.

Competition and Screening with Motivated Health Professionals, with Francesca Barigozzi (Università di Bologna), *Journal of Health Economics*, 2016, Vol. 50, 358-371.

What determines volunteer work? On the effects of adverse selection and intrinsic motivation, with Arsen Palestini (MEMOTEF Università La Sapienza Roma), *Economics Letters*, 2016, Vol. 144, 29-32.

Screening Workers for Ability and Motivation, with Francesca Barigozzi (Università di Bologna), *Oxford Economic Papers*, 2016, Vol.68(2), 627-650.

Countervailing Power? Collusion in Markets with Decentralized Trade, with Clara Ponsatí (Instituto de Análisis Económico), *Review of Economic Design*, 2011, Vol. 15(2), 91-120.

Matching, Search, and Intermediation with Two-Sided Heterogeneity, *Review of Economic Design*, 2008, Vol. 12, 75-117.

Coalition Formation Games with Separable Preferences, with William Zwicker (Union College), *Mathematical Social Sciences*, 2003, Vol. 45, 27-52, 15th most requested article in MaSS, 2003.

WORKING PAPERS

Competition for Talent when Firm's Mission Matters, with Francesca Barigozzi (Università di Bologna), Working Paper n. 1072, Department of Economics, University of Bologna, 2017, Revised and Resubmit *Games and Economic Behavior*

Non-linear Pricing and Conscious Consumption, with Andrea Mantovani (Università di Bologna), 2018.

SELECTED CONFERENCE PRESENTATIONS

Workshop on Prosocial Motivation at Work, December 2016, Rotterdam.

Asset Meeting, Thessaloniki 2016, Granada 2015, Aix-en-Provence 2014, Cyprus 2012.

Riunione Annuale degli Economisti Italiani, Arcavacata di Rende (Cosenza) 2017, Napoli 2015, Bologna 2013.

UECE Lisbon Meeting, Lisbon 2013.

World Congress of the Game Theory Society, Marseille 2004, Bilbao 2000.

Conference on Economic Design, Palma de Mallorca 2004, Istanbul 2000.

Simposio de Análisis Económico, Sevilla 2003, Salamanca 2002, Barcelona 1999.

European Meeting of the Econometric Society, Venice 2002.

International Meeting of the Society for Social Choice and Welfare, Alicante 2000.

Jornadas de Economía Industrial, Barcelona 2018, Madrid 1999.

REFEREE

Referee for: *Review of Economic Studies*, *Theoretical Economics*, *Games and Economic Behavior*, *Journal of Economic Behavior and Organization*, *Journal of Economics & Management Strategy*, *Mathematical Social Sciences*, *Social Choice and Welfare*, *Economics Letters*, *International Review of Game Theory*, *Southern Economic Journal*, *International Review of Economics*, *Economics Bulletin*.

COURSES AND SUMMER SCHOOLS

The *Jerusalem Summer School in Economic Theory*, Hebrew University of Jerusalem, 1999.

Summer School on *The Philosophical Foundations of Normative Economics*, Venice International University, 1998.

A Course in Cooperative Microeconomics, Universitat de Barcelona, 1998.

LANGUAGES

Italian, first language. Fluent English, Spanish and French. Basic German.